

A2Z MANUFACTURING

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MMT Productivity's Open House Proves Everyone Is Thrilled To Be Social Again





Productivity Inc.[®]

On August 10th, MMT Productivity hosted their customers at their Open House to celebrate their new showroom, service and training center in Littleton, Colorado. At the event, throughout the day 240 attendees were treated to new product releases, tool vending systems, measurement and programming software solutions, and dimensional inspection products, all available through MMT Productivity. Don Grandt from Harvey Performance Group (pictured above) gave an informative presentation to a packed class in the new training room.



There were CNC machine tool representatives available for customers to meet with, including those from Makino, Matsuura, Marubeni Citizen, Miyano, Hwacheon, Muratec and Zeiss. Complimenting the lineup, customers were able to meet with 12 quality tooling and accessories suppliers, as well as representatives from the Machinesused.com division.



The facility, at 17,500 square feet, is nearly 20% larger than their previous facility, but more important is the way the new Denver headquarters will be used for customers. Mark Smith, General Manager, supporting customers throughout Colorado, Utah, New Mexico, Idaho, Montana, and Wyoming, and pictured above on the left says, "We still believe in brick and mortar, providing a great place for customers to come and see our machines and our technology. Our new building was built in 2005. We bought it 2 years ago and then renovated it to be a showcase for our machine lines, a media, training room and a place that

Thanking All Who Attended The MMT Productivity Open House At Their New Showroom In Littleton, CO

employees like to work in". He continued, "Our state-of-the-art training center will be an excellent venue for tooling seminars, to host CAD/CAM training, and to invite industry associations such as the Rocky Mountain Tooling & Machining Association and CAMA (Colorado Advanced Manufacturing Alliance) to utilize for their meetings. We'll also use it to host Mill and Lathe Control classes, which we plan to offer regularly. These classes are not just beneficial to new customers, but whenever our customers bring on new employees, this training is there if needed. We will also be offering Advanced Programming training, and even turnkey solutions."



The MMT Productivity team managing the Rocky Mountain region is 52 years strong and includes those who support machine tools

as well as MMT Productivity's tooling division. The Rocky Mountain region is supported by their corporate entity Productivity Inc., who combined with Monckton's Machine Tools in 2016. Greg Buck, President and Owner of Productivity (pictured above on the left), says, "We selected Monckton's as our partner because they had a long-standing reputable machine tool company serving the Rocky Mountain states with offices in Denver and Salt Lake City. The partnership enabled Productivity to have a distributor presence, as well as the ability to offer a full range of tooling and accessories, in the Rocky Mountain region."

He added, "Productivity and MMT Productivity provide machine tools, tooling and supplies, industrial robots, and related equipment for manufacturing facilities to machine shops in Minnesota, North Dakota, South Dakota, Iowa, Nebraska, and western Wisconsin as well as in Colorado, Utah, New Mexico, Idaho, Montana, and Wyoming. As top metalworking machine tool distributors, Productivity and MMT Productivity have been committed to helping companies implement innovative solutions to meet manufacturing challenges with superior results since 1968 and 1952, respectively."



Mark adds, "Not only do we offer a large selection of different types of CNC machine tools including horizontal and vertical milling and machining centers, lathe turning centers, Swiss type turning machines, 5-axis and multi-tasking machines, fabrication equipment, laser engraving, waterjet, 3D & additive manufacturing

machines, saws, grinders and much more, but we also specialize in the integration of automation for the general machining industry and precision machining operations using FANUC robots. Our innovative metalworking products and services have helped organizations overcome production challenges and streamline their operations for increased profitability." Mark says that that Productivity headquarters in Minnesota has 15 robotic cells in production, and it is an excellent set-up for customers interested in automation to evaluate for their own purposes. Further, as the company is a Fanuc registered integrator, Productivity stocks Fanuc robots.



Greg says, "Productivity is proud to represent over 30 machine tool builders in 20 categories, and over 250 tooling & accessory lines. Productivity boasts a 3.5 to 1 ratio of service and applications engineers to machine tool sales." Mark adds, "Between our automation products, and our turning and milling products, whether 2, 3, 4, 5 or 6 axes, we have a solution for our customers. Our goal is to have the best option for

whatever the customer needs to make their parts more efficiently." Pictured to the left with a customer is Stephen Kovinchick, Service Manager for MMT Productivity in Colorado.

One of the machine tool lines that MMT Productivity carries is the Haas line. Haas Automation is the largest machine tool builder in the United States, and one of the largest builders of CNC machines in the world. In their 1.1-million-square-foot, state-of-the-art facility in California, Haas manufactures a complete line of CNC vertical machining centers, horizontal machining centers, turning centers, 5-axis machining centers, and rotary products, as well as a wide selection of fully integrated automation solutions, including automatic parts loaders, pallet-pool systems, and 6-axis robot systems.

Mark says that there is a very large community of manufacturing technology educators—spanning a global footprint of more than 4500 schools, training centers, colleges, and universities—who leverage the capabilities and technologies of the Haas machine tools. He adds, "Additionally, we are able to help with the next generation of machinists through the Gene Haas Foundation. It was established in 1999, by Gene Haas, founder and owner of Haas Automation, Inc. The Gene Haas Foundation donates millions of dollars every year to manufacturing education and the community. Mark says, "MMT Productivity has participated



through the Gene Haas Foundation in providing High School and Post-Secondary scholarships in the Rocky Mountains totaling \$1,139,000.00."

To learn more about how MMT Productivity can help you with your manufacturing needs, contact them at: 800-947-8665 (CO, NM) and 801-886-2221 (UT, MT, WY, ID). They also just upgraded their website, making it easier to navigate the information you need. Check in out at mmtproductivity.com

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Hear From Some Of MMT Productivity's Customers



"I've been working with MMT Productivity for many years and have purchased 8 Haas machines, both lathes and mills. Our relationship with the MMT Productivity is great; they are responsive whenever we have an issue with hardware or software. We believe in maintaining our machines, because we recognize the cost of a machine going down, so we contract with MMT Productivity for their Preventive

Maintenance program.

Just over a year ago, we started purchasing tooling from the MMT Productivity Tooling Division, and we also started using their 'Fast Track!' vending system. I was leery prior to using this system due to previous issues with other vending style systems. I took the chance with the Fast Track! and it has been outstanding for our company. We aren't having any problems that have come up with competing systems, and I am looking to add abrasives, accessories (i.e., safety glasses) to the tooling that we are already using our Fast Track! for.

Since installing the Fast Track!, as Shop Manager, machinists rarely come to me saying we're out of a particular tool, and this means that we aren't wasting time either programming a workaround with new tooling or worse, we don't have a machine idle while we wait for the new tool to come in. It is really advantageous that MMT Productivity can offer both machines and all of the accessories, supplies, and service that go with machining." **Brad, Wild Goose Filling**

"We've been buying machines from MMT Productivity for nearly 2 decades – both Haas and Makino machines. More recently, we've been buying tooling from them. We've just had so many positive experiences working with MMT Productivity over these years. If we ever have a problem with a machine, they consistently take care of the issue in a timely manner. We trust MMT Productivity, and we value their dedication to doing things right.



We recognize that MMT Productivity takes very good care of their employees; not only do we respect this, but we also appreciate that this means that their high retention provides their customers with a highly experienced team. I highly recommend MMT Productivity to anyone." **Mike, Accu-Precision**



"As we're in a cutting edge industry, being able to respond to customer demand is vital. Having a partner like MMT Productivity is essential to our business success. The service, reliability, and quick response from the MMT team is great! Together, we find solutions to our basic and complex problems every time.

I've appreciated the availability of product too, there is tremendous value in having our products locally." **Geoff, Air Squared**

